



**Tradewater Environmental Program Associate**  
Philadelphia/DC/Baltimore area

Tradewater is seeking people who are eager to fight climate change in a tangible and meaningful way. If you want to explore the United States, meet interesting people, and spend a few years on the front lines of this important battle, then this job is for you.

Tradewater hunts for old refrigerants in cylinders and cans that are at risk of leaking into the atmosphere and causing the planet to warm. Our Environmental Program Associates are responsible for traveling throughout the country to collect these containers and help us ensure that they are safely and permanently destroyed – and never leak. Through this program, we have prevented the equivalent of more than 5.1 million tons of carbon dioxide from entering our atmosphere. The work is challenging, fun, and urgent, and was recently featured on NPR's Planet Money podcast: [Sell Me Your Climate Bombs](#).

We are currently hiring people who live in the [Philadelphia/D.C./Baltimore] area to join our Chicago-based team. The job begins with a one week onsite comprehensive training in Chicago.

**The Job Responsibilities Include:**

- Working as a part of a team of professionals developing a pipeline of projects to identify, collect and destroy harmful refrigerants from all over the United States
- Taking multiple 2-4 day trips each month throughout the United States to collect refrigerants, spending a combined 10-12 days on the road monthly
- Planning collection trips that are efficient and strategic
- Driving long distances throughout your region of the country
- Taking the lead on phone communication with potential customers during non-travel weeks
- Engaging with customers from diverse backgrounds for in-person transactions and phone negotiations
- Continuously assessing collection strategies for optimal performance
- Utilizing customer relationship management software and proprietary data systems

**A Strong Good Candidate Will Have:**

- Passion for environmental sustainability and mission to fight climate change
- Comfort being on your own and embracing the freedom of this work
- Ability to travel extensively and drive long hours
- Willingness and excitement to learn a new industry
- Great communication and interpersonal skills
- Good attention to detail and ability to be incredibly careful with paperwork.
- Confidence in coordinating and executing travel independently and in a timely manner
- Excellent attention to detail and ability to thoroughly complete tasks
- Discipline needed to carefully comply with policies and safety procedures



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- Willingness to handle new situations and meet challenges with enthusiasm
- Comfort with computers and smartphones
- Customer support or sales experience

## **All Candidates Must:**

- Have a clean driving record and pass a driving record check
- Own a smartphone
- Be able to maneuver containers up to 200 pounds, with the help of rolling and leveraging, and be able to lift, on your own, containers that weigh up to 80 pounds
- Be vaccinated against Covid-19 prior to beginning work

While it is not necessary that a candidate have their own car or truck, it is preferred.

Tradewater offers a competitive salary and good benefits. If you are interested, please send a cover letter explaining your interest in this position and why you would be well suited for it, as well as a resume, to <https://tradewater.applytojob.com/apply/3oCndzE4mr/Environmental-Program-Associate-East-Coast?source=TW+Site>